

**SECTION B  
SUPPLIES OR SERVICES AND PRICE/COSTS**

**COMPLETE AUDIOVISUAL PRODUCTIONS,  
AUDIOVISUAL PRODUCTION SERVICES AND  
INSTALLATION SERVICES**

**1. LOADED LABOR RATES**

**For Loaded Labor Rates, please contact Beverly Rinaldi-Alt, Contract Specialist, at (304) 535-6237 or via E-mail at [beverly\\_rinaldi-alt@nps.gov](mailto:beverly_rinaldi-alt@nps.gov).**

The Contractor shall provide all services including labor, materials, equipment, facilities and travel (except as otherwise specified in this contract), necessary to provide the National Park Service with Complete Audiovisual Productions, Audiovisual Production Services and Installation Services. The following rates shall apply for pricing and billing of Task Orders placed under this contract. All rates proposed are not-to-exceed rates for each category identified.

<b>A. CATEGORIES</b>						
<b>PRODUCTION (Provide Units by Day and Week)</b>	<b>UNIT</b>	<b>YEAR 1</b>	<b>OPTION YEAR 2</b>	<b>OPTION YEAR 3</b>	<b>OPTION YEAR 4</b>	<b>OPTION YEAR 5</b>
1. Assistant Cameraperson with 16mm or 35mm	Per day					
	Per week					
2. Assistant Director	Per day					
	Per week					
3. Assistant Producer	Per day					
	Per week					
4. Assistant Audio Recordist	Per day					
	Per week					
5. Assistant Videographer	Per day					
	Per week					
6. Best Boy	Per day					
	Per week					
7. Boom Operator	Per day					
	Per week					

<b>CATEGORIES</b>						
<b>PRODUCTION (CONTINUED)</b>	<b>UNIT</b>	<b>YEAR 1</b>	<b>OPTION YEAR 2</b>	<b>OPTION YEAR 3</b>	<b>OPTION YEAR 4</b>	<b>OPTION YEAR 5</b>
8. Casting Director	Per day					
	Per week					
9. Cinematographer with 35mm, film package*	Per day					
	Per week					
10. Cinematographer with 16mm or Super 16mm film package*	Per day					
	Per week					
11. Costumer	Per day					
	Per week					
12. Director*	Per day					
	Per week					
13. Gaffer	Per day					
	Per week					
14. Grip	Per day					
	Per week					
15. Line Producer	Per day					
	Per week					
16. Makeup Artist	Per day					
	Per week					

**\*Denotes Key Personnel**

<b>CATEGORIES</b>						
<b>PRODUCTION (CONTINUED)</b>	<b>UNIT</b>	<b>YEAR 1</b>	<b>OPTION YEAR 2</b>	<b>OPTION YEAR 3</b>	<b>OPTION YEAR 4</b>	<b>OPTION YEAR 5</b>
17. Producer*	Per day					
	Per week					
18. Production Assistant	Per day					
	Per Week					
19. Propmaster	Per day					
	Per week					
20. Recordist, Audio with DAT Package	Per day					
	Per week					
21. Researcher	Per day					
	Per week					
22. Scriptwriter*	Per day					
	Per week					
23. Set Designer	Per day					
	Per week					
24. Videographer with Betacam SP Package*	Per day					
	Per week					
25. Videographer with DigiBeta Package*	Per day					
	Per week					
26. Videographer with HighDef Video Package*	Per day					
	Per week					

**\*Denotes Key Personnel**

<b>CATEGORIES</b>						
<b>POST-PRODUCTION (Provide Units by Hour and Day)</b>	<b>UNIT</b>	<b>YEAR 1</b>	<b>OPTION YEAR 2</b>	<b>OPTION YEAR 3</b>	<b>OPTION YEAR 4</b>	<b>OPTION YEAR 5</b>
1. Audio Engineer with Audio Sweetening Facility	Per hour					
	Per day					
2. Audio Engineer with Mix Facility	Per hour					
	Per day					
3. AV Hardware Systems Designer (Engineering Technician)*	Per hour					
	Per day					
4. AV Installation Technician (Electronics Technician, Maintenance)*	Per hour					
	Per day					
5. Motion Control	Per hour					
	Per day					
6. Negative Cutter	Per hour					
	Per day					

**\*Denotes Key Personnel**

<b>CATEGORIES</b>						
<b>POST-PRODUCTION (CONTINUED)</b>	<b>UNIT</b>	<b>YEAR 1</b>	<b>OPTION YEAR 2</b>	<b>OPTION YEAR 3</b>	<b>OPTION YEAR 4</b>	<b>OPTION YEAR 5</b>
7. Off-line Editor with Non Linear Edit System*	Per hour					
	Per day					
8. On-line Video Suite with Editor (Beta/Digital Beta to Digital Beta)	Per hour					
	Per day					
9. On-line Video Suite with Editor (HD to HD)	Per hour					
	Per day					
10. Video Colorist	Per hour					
	Per day					

**\*Denotes Key Personnel**

## **B. TRAVEL RATE**

The rate for actual time in travel shall be ½ of the loaded negotiated rate negotiated in each Task Order.

## **C. SUBCONTRACT**

There is no mark-up on the subcontract price for installation services.

2. **MINIMUM AND MAXIMUM AMOUNTS**  
**(NPS 1489.216-140) (APR 1984)**

- A. During the period specified in the “ordering” clause, the Contractor will be guaranteed a minimum workload of \$5,000 and the maximum workload limit will be \$1,500,000 during one year from the effective date of this contract exclusive of installation services.
- B. At the option of the Government, this contract may be extended for an additional one-year term. If this option is exercised, the Government will guarantee a minimum workload of \$5,000 in the second year. The total guaranteed minimum cumulative workload will be \$10,000 and the maximum cumulative workload limit will then become \$3,000,000 for the total two-year contract period exclusive of installation services.
- C. At the option of the Government, this contract may be extended for an additional one-year term. If this option is exercised, the Government will guarantee a minimum workload of \$5,000 in the third year. The total guaranteed minimum cumulative workload will be \$15,000 and the maximum cumulative workload will then become \$4,500,000 for the total three-year contract period exclusive of installation services.
- D. At the option of the Government, this contract may be extended for an additional one-year term. If this option is exercised, the Government will guarantee a minimum workload of \$5,000 in the fourth year. The total guaranteed minimum cumulative workload will be \$20,000 and the maximum cumulative workload will then become \$6,000,000 for the total four-year contract period exclusive of installation services.
- E. At the option of the Government, this contract may be extended for an additional one-year term. If this option is exercised, the Government will guarantee a minimum workload of \$5,000 in the fifth year. The total guaranteed minimum cumulative workload will be \$25,000 and the maximum cumulative workload will then become \$7,500,000 for the total five-year contract period exclusive of installation services.

- F. During the duration of the contract if the minimum workload is not met, in any year, the Contractor agrees to carry over that amount to the following year. The Contractor will be guaranteed \$25,000 during the duration of the contract exclusive of installation services.
- G. If a Contractor declines to propose or declines work offered by the National Park Service at any time during the contract period, the estimated amount of the project will be subtracted against the minimum guaranteed workload in this contract. This does not include installation services.